

**JIANGSU SHIMAI MACHINERY CO., LTD.**

# Jiangsu Shimai Machinery Co., Ltd.

**Export Sales Contract | API 6A / API 16C High-Pressure Flow Control Components and High-Pressure Manifolds**

Applicable to: high-pressure flow control components, high-pressure manifolds, swivel joints, hammer unions, integral fittings, valves and related supporting products

Contract No.: **SM-EXP-2026-001** Date: **2026-06-28**

**Formal Contract Sample:** Red text indicates sample content or fields pending confirmation. Before formal signing, such content must be confirmed in writing by both parties and reviewed by the responsible persons for legal, finance, foreign trade, technical and quality matters.

Signing note: This contract is based on "30% advance payment + 70% balance paid before shipment + FOB Chinese port + T/T settlement in USD".

**A**

### Contract Cover Information

Suggested to be completed by the sales representative before signing and kept consistent with the quotation, PI and technical confirmation sheet.

Item	Content
<b>Seller</b>	Jiangsu Shimai Machinery Co., Ltd. (hereinafter referred to as the "Seller")
<b>Buyer</b>	<b>Petro Energy Services FZE (hereinafter referred to as the "Buyer")</b>
<b>Contract No.</b>	<b>SM-EXP-2026-001</b>
<b>Signing Date</b>	<b>2026-06-28</b>
<b>Product Scope</b>	API 6A / API 16C High-pressure flow control components, high-pressure manifolds and related supporting products
<b>Price Term</b>	FOB <b>Shanghai</b> , Incoterms® 2020
<b>Settlement Currency</b>	U.S. Dollar USD
<b>Payment Terms</b>	30% T/T advance payment; 70% T/T balance paid before shipment
<b>Dispute Resolution</b>	Arbitration by China International Economic and Trade Arbitration Commission (CIETAC); place of arbitration: <b>Shanghai</b>

**B**

### Commercial Terms Summary

This page is a pre-signing checklist. The body terms and attachments form integral parts of the contract.

Term	Agreement
<b>Product Name and Specifications</b>	See Attachment 1, "Product Details and Technical Specification Confirmation Form"
<b>Total Amount</b>	<b>USD Twelve Thousand Six Hundred Only (USD 12,600.00)</b>
<b>Delivery Time</b>	Stock preparation/production to be completed within <b>30</b> days after receipt of 30% advance payment and confirmation of technical documents
<b>Pre-shipment Condition</b>	The Seller shall be obligated to arrange shipment, deliver goods, or deliver transport/release-related documents only after receiving 100% of the contract payment.
<b>Packaging</b>	Wooden cases/pallets/anti-rust packaging suitable for export transportation; see Attachment 4.
<b>Shipping Documents</b>	Commercial invoice, packing list, certificate of conformity, operation manual, and agreed inspection/certificate documents.

Jiangsu Shimai Machinery Co., Ltd. | API 6A / API 16C Export Sales Contract

<b>Quotation Validity</b>	Before this contract is signed, the quotation validity shall be subject to the formal quotation. After signing, this contract shall prevail.
<b>Warranty Period</b>	<b>12</b> months after delivery or <b>12</b> months after arrival, whichever occurs first (adjustable by order)

# Export Sales Contract

Petroleum Machinery API 6A / API 16C High-Pressure Flow Control Components and High-Pressure Manifolds

This contract is entered into by and between the following parties for the export sale of petroleum machinery products on the principles of equality, mutual benefit, honesty and good faith. The parties confirm that this contract, its attachments, technical documents confirmed in writing by both parties, quotations, proforma invoices and order documents jointly constitute the complete transaction documents.

## Article 1 Contracting Parties

1.1 Seller: Jiangsu Shimai Machinery Co., Ltd. Registered address: **No. 96 Xingye Road, Jingjiang, Jiangsu, China**; Contact: **ManagerLi**; Email: **drillingtool@163.com**.

1.2 Buyer: **Petro Energy Services FZE**. Registered address: **Dubai, United Arab Emirates**; Contact: **Mr. Ahmed Ali [to be confirmed]**; Tel.: **+971-00-000-0000**; Email: **procurement@example.com**.

1.3 Both parties confirm that the signatories of this contract have obtained lawful authorization from their respective parties. All notices, confirmations, technical documents and payment documents under this contract shall be sent to the official contact details listed in this article. Any change to account, payment, receiving address or documents must be confirmed by a written document bearing the company seal or authorized signature.

## Article 2 Products and Scope of Application

2.1 The products under this contract are petroleum machinery products manufactured or supplied by the Seller, including but not limited to API 6A and API 16C high-pressure flow control components, high-pressure manifolds, swivel joints, hammer unions, integral fittings, pressure relief valves, slab gate valves, check valves, plug valves, choke valves and other products confirmed by the parties in Attachment 1.

2.2 The product name, English name, specification/model, quantity, unit price, total price, working pressure, connection type, service condition, applicable standard, certificate requirements and special requirements shall be subject to Attachment 1 and the technical documents confirmed in writing by both parties.

2.3 In case of inconsistency among attachments, quotation, proforma invoice or technical confirmation sheet, the order of precedence shall be: supplementary agreement signed and sealed by both parties, body of this contract, Attachment 1 technical specifications, proforma invoice/quotation, and other correspondence documents.

### **Article 3 Applicable Standards, Certification and Technical Documents**

3.1 The product standards shall be subject to the contents listed in Attachment 1, and may include API Spec 6A, API Spec 16C, NACE MR0175 / ISO 15156, or enterprise standards, drawings, data sheets and customer technical specifications otherwise confirmed in writing by both parties.

3.2 Requirements for API marking, API Monogram, NACE sour service, low-temperature service, third-party inspection, customer witness inspection and the like shall constitute obligations of the Seller only when expressly listed in the attachments to this contract or in the official quotation documents of the Seller.

3.3 The Buyer shall provide complete and accurate technical requirements, service conditions, media, pressure ratings, connection types, standard requirements, destination country regulations and certification requirements before contract signing. Costs, delays and risks caused by incorrect, omitted or changed information provided by the Buyer shall be borne by the Buyer.

### **Article 4 Price, Currency and Trade Terms**

4.1 Total contract price is USD **12,600.00**. Unit prices, quantities and amounts are detailed in Attachment 1.

4.2 Unless otherwise agreed in writing by both parties, the price term under this contract is **FOB Shanghai**, Incoterms® 2020. The FOB price includes product cost, inland transportation from the Seller factory to the port of shipment, export customs declaration, ordinary port charges and expenses to be borne by the Seller under FOB terms.

4.3 Ocean freight, international insurance, destination port charges, import customs clearance, duties, destination country taxes, warehousing charges, demurrage, inland transportation at destination and special charges incurred by the Buyer nominated forwarder shall be borne by the Buyer, unless otherwise agreed in writing by both parties.

4.4 If there are material changes in raw materials, exchange rates, international freight, port charges, taxes, regulations or customer technical requirements that affect the performance cost of orders not yet effective, both parties shall negotiate amicably to adjust price, delivery time or other terms.

## Article 5 Payment Terms and Collection Security

5.1 Payment method: T/T wire transfer. The Buyer shall pay 30% of the total contract price as advance payment to the USD account designated by the Seller within **3** working days after contract signing; the remaining 70% shall be paid in full before shipment.

5.2 The Seller shall begin arranging production or stock preparation after receiving the 30% advance payment and completing technical confirmation with both parties. Before the Seller receives the 70% balance, the Seller has no obligation to deliver the goods to the carrier, forwarder, port, Buyer or any third party, nor to deliver documents required for pickup, release, shipment or customs clearance.

5.3 All payments shall be made to the company account of the Seller stated in this contract or the proforma invoice. Any change to the receiving account must be confirmed by the Seller in a written document bearing the company seal. The Buyer shall not make payment to a personal account, third-party account or any account not confirmed in writing by the Seller.

5.4 Bank charges shall in principle be borne by the remitting party. If receipt of funds is delayed due to delayed payment by the Buyer, bank deductions, anti-money-laundering review or incorrect payment information, the corresponding delivery time shall be extended accordingly.

## Article 6 Delivery, Shipment and Transfer of Risk

6.1 Place of delivery is FOB **Shanghai**. The specific wording shall be FOB Shanghai, Incoterms® 2020.

6.2 The Buyer is responsible for nominating the carrier or forwarder and shall provide complete booking information, forwarder contact details, shipment requirements, shipping mark requirements and destination port information to the Seller at least **7** working days before the expected shipment date.

6.3 Before the Buyer pays all contract payments in full, the Seller has the right to suspend delivery, suspend delivery of transport documents, suspend provision of release confirmation, or require rescheduling of shipment. Warehousing charges, port storage charges, port change charges, vessel change charges, forwarder charges and other losses arising therefrom shall be borne by the Buyer.

6.4 Transfer of risk shall be governed by the Incoterms® 2020 trade term agreed in this contract; however, title to the goods shall transfer to the Buyer only after the Seller has received all contract payments, unless otherwise agreed in writing by both parties.

## Article 7 Delivery Time and Delay

7.1 The delivery time shall be **30** days after the Seller receives the 30% advance payment, technical specification confirmation, drawing confirmation and necessary customer information.

7.2 If delay is caused by the Buyer failing to make payment in time, failing to confirm drawings, failing to provide forwarder information, changing specifications, adding certificate or third-party inspection requirements, changes in destination country policies or force majeure, the delivery time shall be extended accordingly.

7.3 If the Buyer requests expedited production or expedited inspection, the Seller may charge an expedite fee according to the actual circumstances and confirm the new delivery time in writing.

## **Article 8 Inspection, Acceptance and Shipping Documents**

8.1 The Seller shall conduct factory inspection according to the technical standards, inspection items and quality control requirements agreed in the contract. Regular shipping documents include commercial invoice, packing list, certificate of conformity, operation and maintenance manual, and inspection reports or certificates expressly agreed in the contract.

8.2 If the Buyer requires material certificates, pressure test reports, NDT reports, dimensional inspection reports, third-party inspection, customer witness inspection or other special documents, such requirements shall be expressly listed in Attachment 3 before contract signing. Special documents not listed shall not be deemed contractual obligations.

8.3 If the Buyer or third-party inspection agency fails to attend inspection at the agreed time and no reasonable postponement arrangement is made, the Seller has the right to complete packaging and shipment according to internal inspection results. The resulting warehousing, delay and repeated inspection costs shall be borne by the Buyer.

8.4 The Buyer shall conduct appearance, quantity and document acceptance within **7** days after receipt of goods. If transportation damage, shortage in quantity or obvious nonconformity is found, the Buyer shall immediately preserve on-site evidence and notify the Seller in writing. If no written objection is raised within the time limit, the appearance, quantity and documents shall be deemed preliminarily accepted.

## **Article 9 Packaging, Marking and Shipping Marks**

9.1 Products shall be packed in a manner suitable for export transportation, including export wooden cases, pallets, anti-rust packaging, moisture-proof packaging or other packaging confirmed by both parties.

9.2 If the Buyer has special requirements for packaging, shipping marks, fumigation, dangerous goods labels, origin marking, QR codes or destination country import labels, such requirements shall be submitted in writing before contract signing. The resulting costs and impact on delivery time shall be separately confirmed by both parties.

9.3 Damage to packaging shall not be deemed product quality nonconformity if the product itself is intact and use is not affected. Packaging damage caused by international transportation, loading/unloading or destination port operations shall be handled according to the carrier, insurance and trade terms.

## **Article 10 Export Documents and Customs Clearance Responsibilities**

10.1 The Seller is responsible for preparing regular documents required for China export customs declaration, and the Buyer is responsible for destination country import permits, import customs clearance, taxes and duties, certification registration, compliance review and requirements under destination country laws and regulations.

10.2 If the destination country requires special certification, consular legalization, chamber of commerce certification, certificate of origin, insurance policy, special declaration or additional technical documents, the Buyer shall inform the Seller before contract signing. Related costs and processing time shall be separately confirmed by both parties.

10.3 Transport documents such as bills of lading and air waybills are usually issued by the carrier or forwarder; documents such as certificates of origin and insurance policies are issued by relevant agencies or insurance companies in accordance with regulations. The Seller may cooperate with the Buyer by providing materials required for application, but shall not be liable for issuance results or timing of agencies not controlled by the Seller.

## **Article 11 Quality Warranty and After-sales Service**

11.1 Under normal transportation, storage, installation, use and maintenance conditions, the Seller shall be responsible for product quality problems caused by manufacturing defects. The warranty period shall be **12** months after delivery or **12** months after arrival, whichever occurs first.

11.2 Warranty coverage does not include: incorrect model selection, overpressure use, use with unsuitable media or service conditions, failure to operate and maintain according to the manual, unauthorized disassembly or modification, normal wear, consumption of wearing parts, corrosion, erosion, transportation damage, or damage caused by the Buyer or any third party.

11.3 For quality problems confirmed by the Seller to fall within the warranty scope, the Seller may choose to repair, replace defective parts, resend parts or grant a reasonable discount. Unless otherwise agreed in writing by both parties, the Seller shall not be liable for shutdown losses, loss of profit, indirect losses, punitive damages or third-party claims.

## **Article 12 Liability for Breach**

12.1 If the Buyer fails to pay on schedule, the Seller has the right to suspend production, delivery, shipment and delivery of documents, and has the right to require the Buyer to bear warehousing, capital occupation, price fluctuation, vessel change, port storage and other reasonable losses arising therefrom.

12.2 If the Buyer delays payment of the advance payment for more than **15** days, the Seller has the right to terminate the contract or reconfirm price and delivery time. If the Buyer delays payment of the balance for more than **15** days, the Seller has the right to store the goods temporarily, resell standard products or require the Buyer to bear losses for customized products.

12.3 If products fail to conform to the contract due to reasons attributable to the Seller, the Seller shall bear responsibility for repair, replacement, resupply or rework within a reasonable scope. The total liability of the Seller shall be capped at the contract amount paid by the Buyer for the disputed products.

## **Article 13 Compliance, Export Control and Sanctions Risks**

13.1 Both parties shall comply with applicable laws and regulations on import and export, foreign exchange, taxation, anti-corruption, anti-commercial bribery, anti-money laundering, sanctions and export control.

13.2 The Buyer undertakes that the products will not be used for any prohibited, sanctioned or illegal purpose, and will not be resold to restricted entities or used for restricted projects. Losses caused by the Buyer violating destination country regulations, import permits, end-user restrictions or sanctions requirements shall be borne by the Buyer.

13.3 If performance of the order may cause the Seller to violate PRC laws, international sanctions or relevant compliance requirements, the Seller has the right to suspend performance or terminate the contract without liability for breach.

## **Article 14 Confidentiality and Intellectual Property**

14.1 Both parties shall keep confidential technical data, drawings, prices, customer information, supply chain information, business plans and non-public information learned during the transaction.

Without written consent of the other party, neither party shall disclose such information to unrelated third parties.

14.2 Intellectual property rights in drawings, manuals, technical proposals, quotation documents, design materials and sample materials provided by the Seller belong to the Seller or its lawful rights holders. The Buyer shall not copy, reverse-engineer, disclose or use them for purposes outside this contract.

## **Article 15 Force Majeure**

15.1 If performance is prevented or delayed due to natural disasters, war, riots, epidemic, government action, port closure, customs policy changes, strikes, major transportation interruption, supply chain interruption, energy restrictions or other unforeseeable, unavoidable and insurmountable events, the affected party may be partially or wholly exempted from liability according to the degree of impact.

15.2 The party affected by force majeure shall notify the other party within a reasonable time and provide corresponding evidence. Both parties shall negotiate extension, partial performance, alternative solutions or termination of the contract.

## **Article 16 Governing Law and Dispute Resolution**

16.1 This contract shall be governed by the laws of the People's Republic of China. Unless otherwise agreed in writing by both parties, the United Nations Convention on Contracts for the International Sale of Goods (CISG) shall not apply to this contract.

16.2 Any dispute arising from or in connection with this contract shall first be resolved by friendly consultation between the parties. If consultation fails, the dispute shall be submitted to the China International Economic and Trade Arbitration Commission (CIETAC) for arbitration in accordance with the arbitration rules of CIETAC then in effect at the time of application for arbitration. The place of arbitration shall be **Shanghai**, and the language of arbitration shall be Chinese or the language agreed by both parties. The arbitral award shall be final and binding on both parties.

## **Article 17 Effectiveness, Amendments and Texts**

17.1 This contract shall take effect after being signed by authorized representatives of both parties and affixed with their company seals or contract seals. A contract signed by electronic scanned copy, PDF signed copy or any electronic signature method recognized by both parties shall have the same effect as the paper original.

17.2 Any amendment, supplement or change to this contract shall become effective only after written confirmation by both parties. Email confirmation, sealed documents, PI or technical confirmation sheets confirmed by both parties may serve as attachments or supplementary documents to this contract.

17.3 This English text is the master template text. If the parties separately sign an English-Chinese bilingual text or another language version, in case of any discrepancy in interpretation, the language of priority agreed by both parties on the signature page shall prevail.

## Article 18 Signature Page

Seller	Buyer
Jiangsu Shimai Machinery Co., Ltd.	<b>Petro Energy Services FZE</b>
Authorized Representative: <b>ManagerLi</b>	<b>Authorized Representative: Mr. Ahmed Ali</b>
Position: <b>Foreign Trade Sales Manager</b>	Position: <b>Procurement Manager</b>
Date: <b>2026-06-28</b>	Date: <b>2026-06-28</b>
Seal:	Seal:

**Signing Note:** Before formal signing, verify buyer entity, receiving account, trade terms, port of shipment, balance payment time, product standards, certificate scope, delivery time, dispute resolution clause and authorized signature.

## Attachment 1: Product Details and Technical Specification Confirmation Form

This attachment is used to list specific products under the order. Actual quotation and production shall be subject to the final version confirmed by both parties.

No	Product	English	Specification/Mode	Applicable	Quantit	Unit	Amount	Remark
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	Name	Name	l	Standard/Service Condition	y	Price USD	USD	s
1	High-Pressure Swivel Joint	High-Pressure Swivel Joint	2" Fig 1502, Style 10, 15,000 psi / 105 MPa, F × M	API 6A / API 16C	20 pcs	185.00	3,700.00	
2	Hammer Union	Hammer Union	2" Fig 1502, 15,000 psi / 105 MPa, F × M	API 6A / Standard Service	50 pcs	78.00	3,900.00	
3	Flexible Hose Loop	Flexible Hose Loop	2" Fig 1002, 10,000 psi / 70 MPa, 2.6 m Lay Length	API 16C / NACE Sour Service	4 sets	1,250.00	5,000.00	

## Attachment 2: Technical Confirmation and Pre-production Document Checklist

Item	Confirmation Content
Product Drawings/Data Sheets	<input checked="" type="checkbox"/> Confirmed (to be confirmed) <input type="checkbox"/> Not Applicable <input type="checkbox"/> To Be Provided by Buyer
Pressure Rating	<input type="checkbox"/> 6,000 psi <input checked="" type="checkbox"/> 10,000 psi (to be confirmed) <input checked="" type="checkbox"/> 15,000 psi (to be confirmed) <input type="checkbox"/> Other: _____
Connection Type	<input checked="" type="checkbox"/> Hammer Union (to be confirmed) <input type="checkbox"/> Flanged <input type="checkbox"/> Threaded <input type="checkbox"/> Butt-Weld <input type="checkbox"/> Other: _____
Service Condition	<input checked="" type="checkbox"/> Standard Service (to be confirmed) <input checked="" type="checkbox"/> NACE / Sour Service (to be confirmed) <input type="checkbox"/> Low-Temperature <input type="checkbox"/> Other: _____
Certificates/Inspection	<input checked="" type="checkbox"/> Standard Shipping Documents <input checked="" type="checkbox"/> MTC (to be confirmed) <input checked="" type="checkbox"/> Pressure Test Report (to be confirmed) <input checked="" type="checkbox"/> NDT Report (to be confirmed) <input type="checkbox"/> Third-party Inspection
Special Requirements	Paint color, nameplate content, shipping marks, document language and destination country import requirements are subject to final confirmation by both parties.

### Attachment 3: Shipping Documents and Inspection Document List

Document Name	To Be Provided	Remarks
Commercial Invoice Commercial Invoice	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Export customs clearance and customer receiving documents
Packing List Packing List	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Indicating number of packages, gross weight, net weight and dimensions
Certificate of Conformity Certificate of Conformity	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Standard shipping document
Operation and Maintenance Manual Operation Manual	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Hard copy/Electronic copy
Material Certificate Material Certificate / MTC	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	As required by order
Pressure Test Report Pressure Test Report	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	As required by order
NDT Report NDT Report	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	As required by order
Dimensional Inspection Report Dimensional Inspection Report	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	As required by order
Third-Party Inspection Certificate Third-Party Inspection Report	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	SGS/BV/DNV/SGS/BV/DNV/TUV, etc.; charges to be calculated separately
Certificate of Origin Certificate of Origin	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	To be applied for at customer request

### Attachment 4: Packaging, Shipping Marks and Shipment Confirmation Form

Item	Content
Packaging Method	<input checked="" type="checkbox"/> Export wooden case <input type="checkbox"/> Pallet <input checked="" type="checkbox"/> Anti-rust packaging <input type="checkbox"/> Moisture-proof packaging <input type="checkbox"/> Other: _____
Shipping Marks	<b>Petro Energy Services FZE / SM-EXP-2026-001 / Dubai / C/NO. 1-UP</b>
Port of Shipment	<b>Shanghai</b>
Destination Port/Destination	<b>Jebel Ali Port, UAE</b>
Buyer Nominated Forwarder	<b>To be provided by the Buyer 7 working days before shipment: forwarder company, contact person, telephone and email</b>
Pre-shipment Photos	<input checked="" type="checkbox"/> Product photos <input checked="" type="checkbox"/> Nameplate photos <input checked="" type="checkbox"/> Packaging photos <input checked="" type="checkbox"/> Scanned documents

Controlled Contract Draft - Red text indicates fields pending confirmation

## Attachment 5: Receiving Bank Account Information

Item	Content
Account Name Beneficiary	JIANGSU SHIMAI MACHINERY CO., LTD. / Jiangsu Shimai Machinery Co., Ltd.
Bank Name Bank Name	<b>Full English name of account bank</b>
Bank Address Bank Address	<b>English address of account bank</b>
Account No. Account No.	<b>USD receiving account number</b>
SWIFT Code	<b>SWIFT Code</b>
Payment Remark	Please indicate the contract No./PI No. Any change to the receiving account must be confirmed by the Seller in writing with company seal.